

**JAYRIDE**

# INVESTOR PRESENTATION

Rod Bishop, Managing Director  
December 2018



# WHO IS JAYRIDE?

Travel E-commerce  
Marketplace for Ground  
Passenger Transport.

## B2C Travel

Travellers use Jayride to compare and book ground transport including shared airport shuttles and private transfers.

## B2B Travel

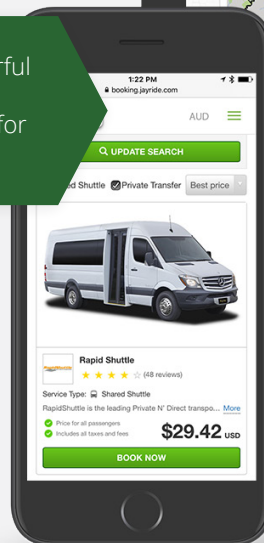
Travel brands use Jayride APIs to add new ancillary revenues by selling airport transfers to their travellers.

- ✓ AU head-office
- ✓ US largest market
- ✓ 3,000+ transport companies
- ✓ 500+ airports in 31 countries
- ✓ Launching 5-11 countries/month

*Pioneering the online ground transport market, worldwide.  
Enabling every transport company to be booked online.*

World's only map-based marketplace technology for passenger transport companies.

Simple powerful transport marketplace for travellers.



From Locations



Powering passenger transport bookings for the world's leading travel brands.

amadeus

FLIGHT CENTRE  
The Airfare Experts

Expedia®

Rome2Rio

skyscanner

Rideways

HolidayTaxis.com®  
the smarter way to arrive

QBT Business travel made simple

JAYRIDE



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# EVERY TRAVELLER EVERY AIRPORT WORKS EVERY TIME

Today, no consumer travel brand can promise every traveller a seamless transport experience at every airport on earth. Jayride can be first.

Concept artwork only.



Welcome to Budapest!

4:09 PM

We have 12 transfer options available that can meet you at baggage claim today.

✕ NO THANKS

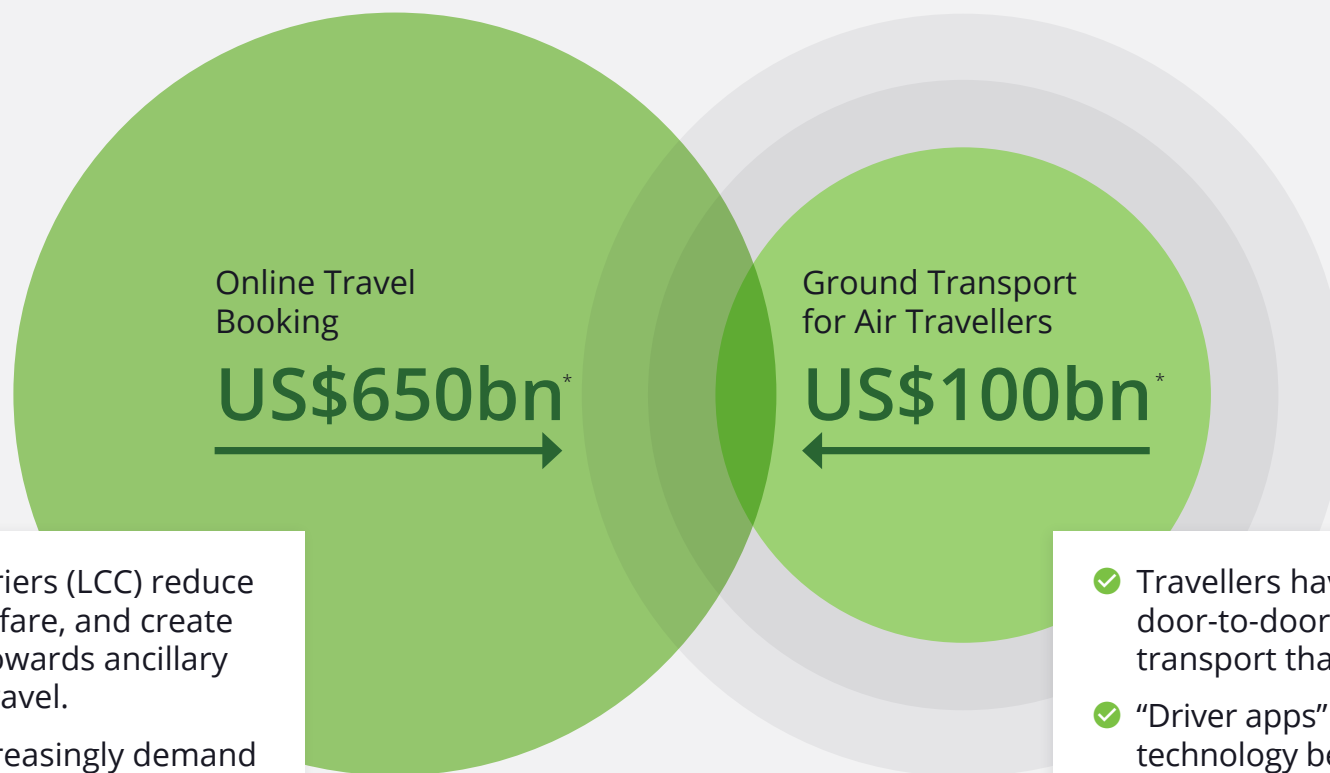
➔ BOOK NOW



# JAYRIDE'S ADDRESSABLE MARKET OPPORTUNITY

*Ground transport is a natural ancillary to online travel. Jayride's opportunity is to bring ground transport companies online.*

Riding major industry change in travel and transport



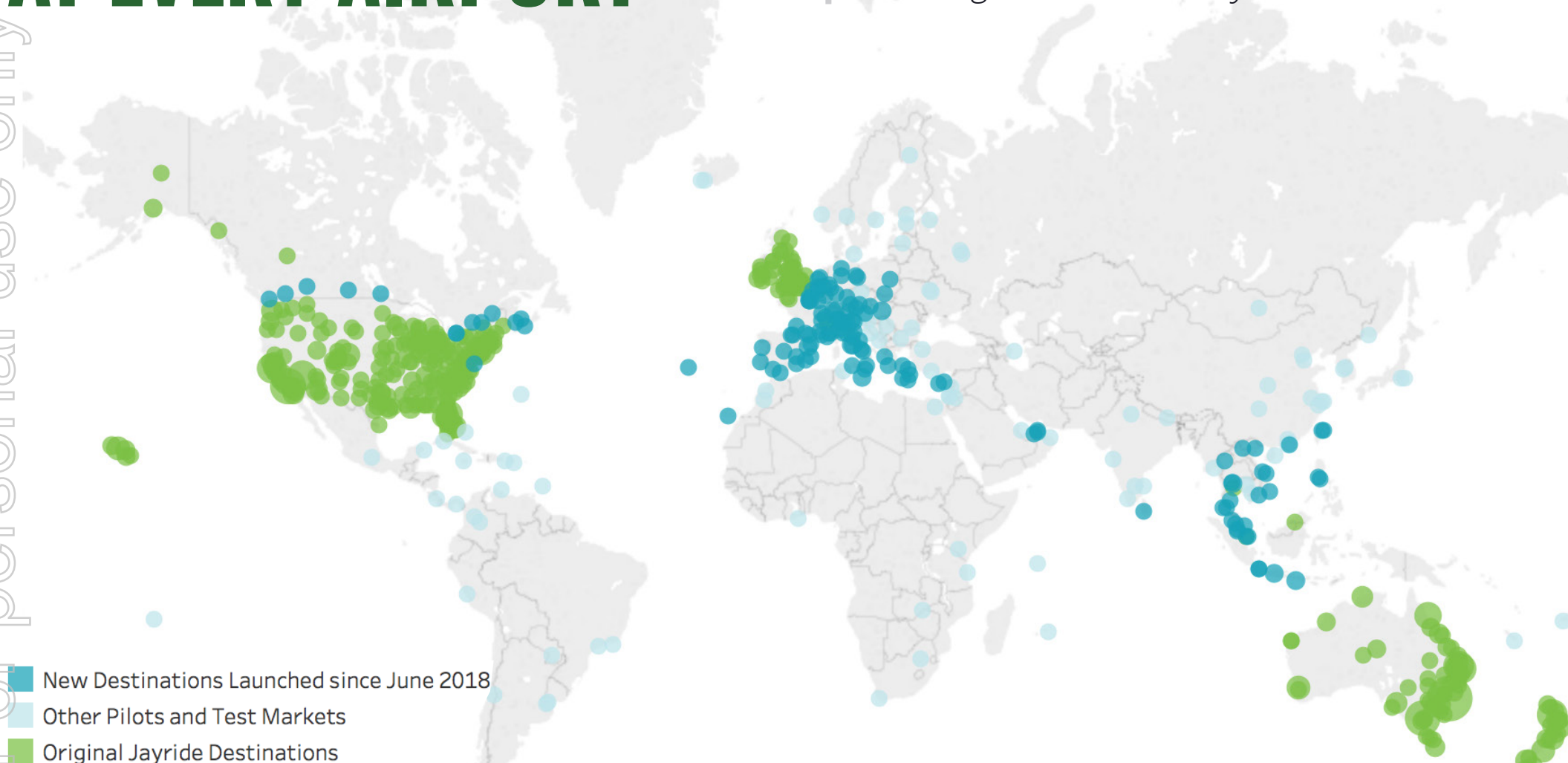
- ✓ Low-Cost Carriers (LCC) reduce margins in airfare, and create a new drive towards ancillary revenues in travel.
- ✓ Travellers increasingly demand 'seamless' travel experiences, including door-to-door.

- ✓ Travellers have more choice in door-to-door and on-demand transport than ever before.
- ✓ "Driver apps" and dispatch technology become commodity and create new opportunities for transport companies.

# SERVING TRAVELLERS AT EVERY AIRPORT

*New destinations selected according to demand from travellers and channel partners.  
Pilots graduate when key criteria are met.*

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- 
- A world map with a light gray background showing country borders. Numerous colored dots are scattered across the map, representing different destinations. The dots are color-coded: dark blue for new destinations launched since June 2018, light blue for other pilots and test markets, and green for original Jayride destinations. There is a high concentration of green dots in North America (USA and Canada) and Southeast Asia (Indonesia, Philippines, etc.). Dark blue dots are concentrated in Europe and parts of Asia. Light blue dots are more sparsely distributed across Africa, South America, and parts of Europe and Asia.
- New Destinations Launched since June 2018
  - Other Pilots and Test Markets
  - Original Jayride Destinations

- ✓ Highly fragmented market with no truly global transport companies,
- ✓ 3,000+ direct contracts held with transport companies globally.

5 \* For a complete list of new countries launched, see Appendix

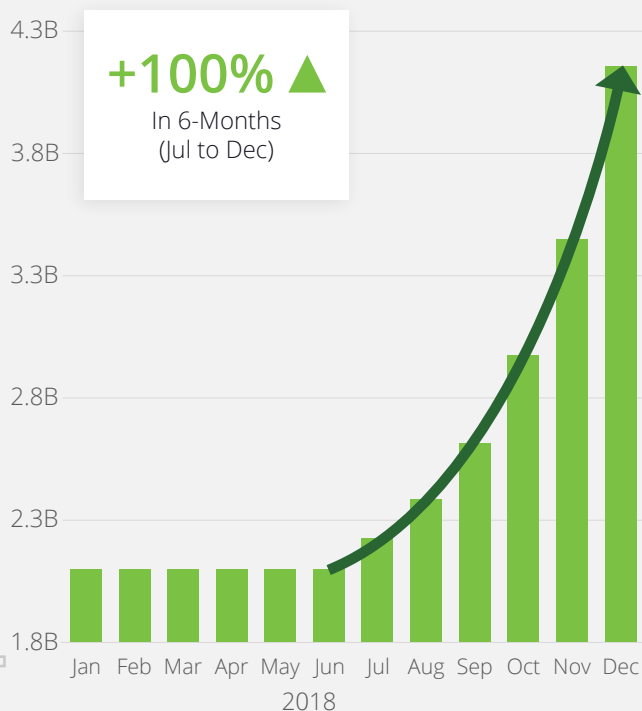




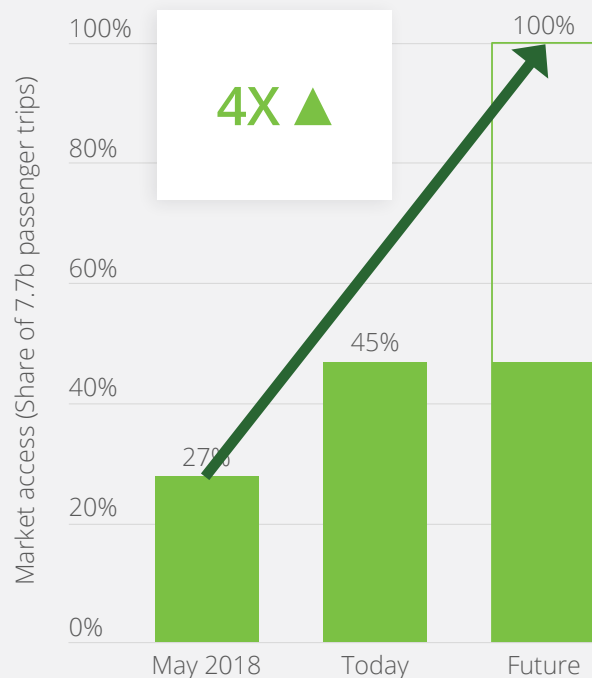
# LAUNCH INTO NEW AIRPORTS

Jayride is launching 5-11 new countries per month to access new markets around the world. This strategy will increase Jayride's Market Access by 4X.

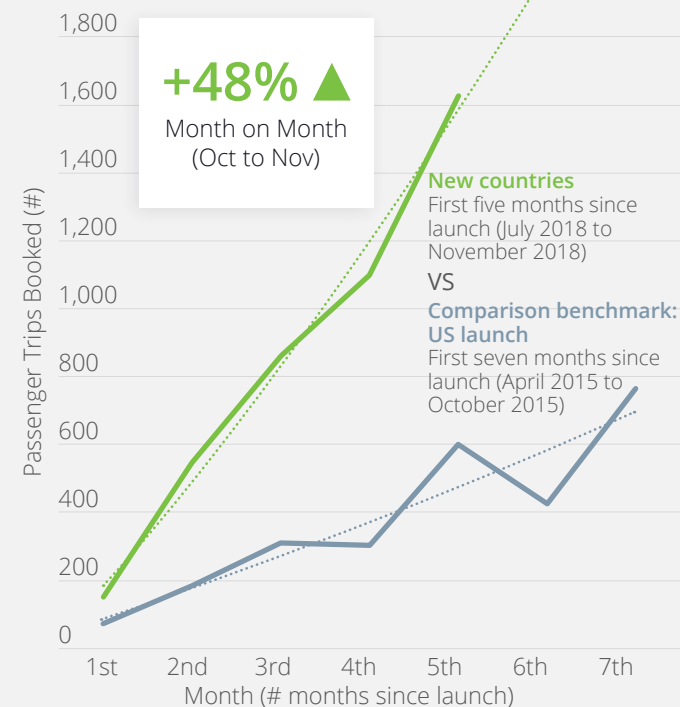
## Global Market Access is Growing



## 4X Market Access Available



## Launches Out-Performing Benchmark



Today  
run-rates

**280k trips**  
AU\$12.6m TTV.

/

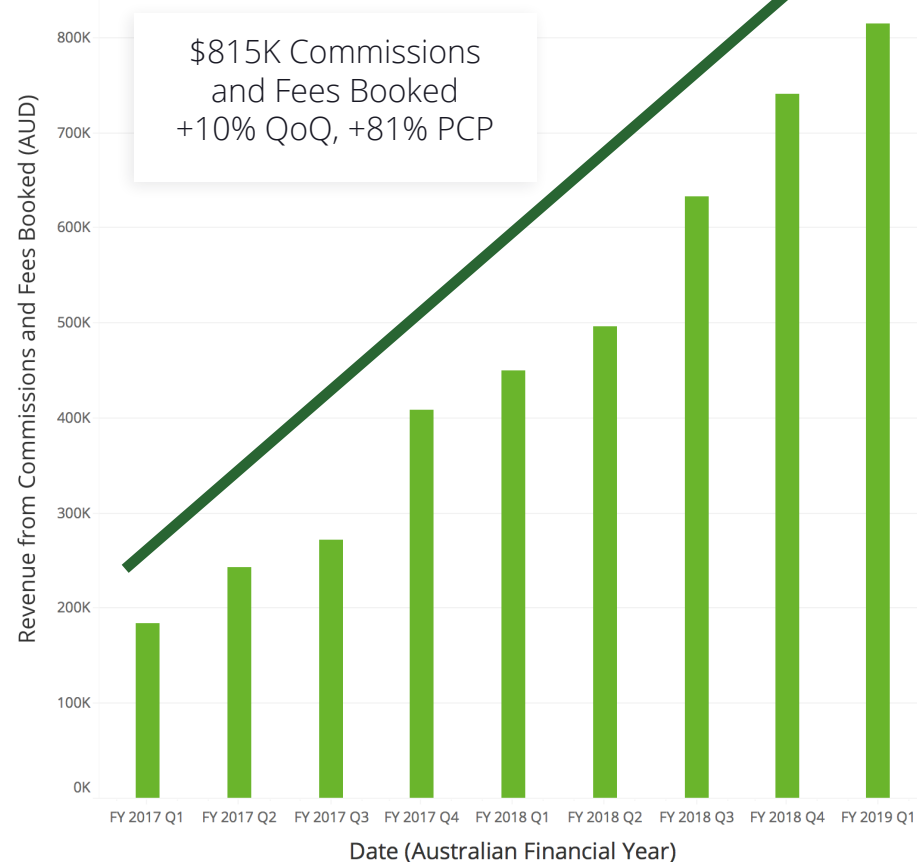
Total  
addressable  
market

**7.7bn trips**  
US\$100bn TTV.\*

# Q1 FY19 TRACTION

Latest results: Q1 FY19

Revenue Growth (incl Q1 FY19)



**\$3.14M ▲**

\$12.6M run rate

TTV

**\$815K ▲**

\$3.2M run rate

Commissions  
booked

**70K ▲**

280K run rate

Passenger trips  
booked

**3,000 ▲**

Transport  
companies

**+26**

New countries  
launched

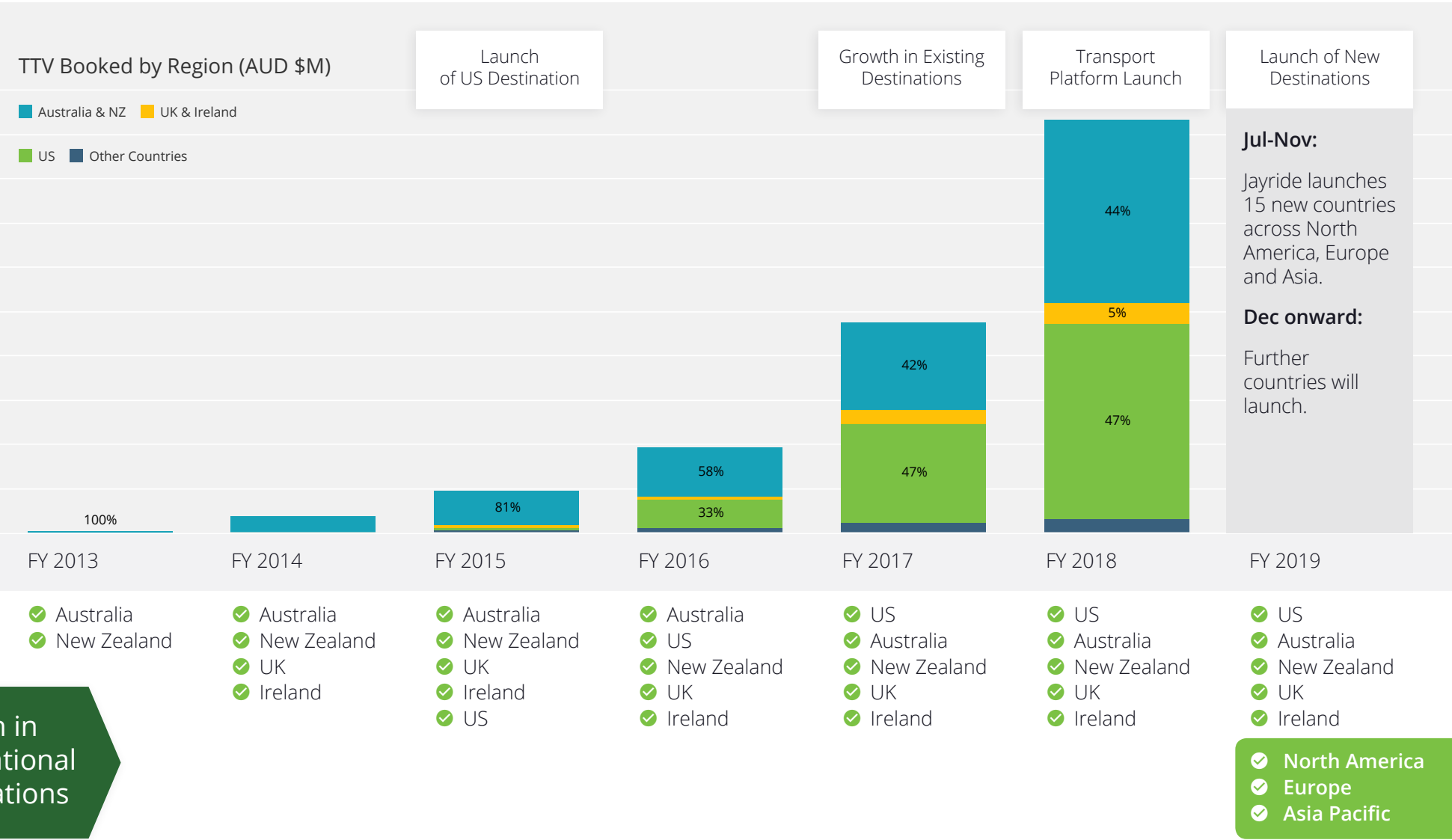
**+11/mo**

New countries  
in December

# EXISTING AND NEW DESTINATIONS

Two ways to grow: Launching new destinations, and retaining travellers to repeat purchase. Each amplifies the other.

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# ASPIRATIONAL ECONOMICS

*Global expansion, and traveller retention, with network effects. Jayride targets break-even at 4X TTV, and 20% EBITDA Margin at scale.*

## Aspirational Metrics

Scenario	Scenario 1: Global rollout completed	Scenario 2: Retaining travellers at scale
The aspirational scenarios are presented for illustrative purposes only		
Passenger trips Market Access	7.7bn	7.7bn
Passenger trips booked	1,120,000	10,000,000
TTV	\$ 50,240,000	\$ 400,000,000
Revenue from commissions and fees booked	\$ 13,040,000	\$ 100,000,000
Commission and fees refunded	\$ (2,672,000)	\$ (20,000,000)
Other income	\$ 540,000	\$ 1,500,000
Net Revenue	\$ 10,908,000	\$ 81,500,000
Cost of customer acquisition	\$ (5,804,000)	\$ (45,000,000)
Gross profit after paid acquisition (GPAPA)	\$ 5,104,000	\$ 36,500,000
Operational costs	\$ (2,370,000)	\$ (5,000,000)
Gross profit after all operational costs (GPAAOC)	\$ 2,734,000	\$ 31,500,000
Growth and corporate costs	\$ (2,734,000)	\$ (11,500,000)
EBITDA	\$ -	\$ 20,000,000
Commissions and fees booked to TTV margin	26.0%	25.0%
GPAPA margin excl grants and other revenue	35.0%	35.0%
Operating EBITDA Margin	0.0%	20.0%

## Input Assumptions

### Key inputs:

Lastest run rates	Q1 FY19	Annualised
Passenger trips booked	70,000	280,000
TTV	\$ 3,140,000	\$ 12,560,000
Revenue from commissions and fees booked	\$ 815,000	\$ 3,260,000
Commission and fees refunded	\$ (167,000)	\$ (668,000)
Other income incl R&D tax incentive, EMDG	\$ 2,000	\$ 540,000
Net Revenue	\$ 650,000	\$ 3,132,000

Latest audit period	Q4 FY18
GPAPA margin excl grants and other revenue	35%

### Key outputs:

Targeting  
break-even at  
4X TTV

Targeting  
20% EBITDA  
margin at scale

Note: The above scenarios are based on estimates and projections that rely upon various assumptions. These assumptions may or may not prove to be correct, accordingly no reliance should be made on this information.



# KEY DESTINATIONS ARE SELF-FUNDING

Self-Funding Airports provide contribution to company

FY18

FY18 Income statement extract split by Self-Funding Airports, and Developing Airports, shows that 40% of Jayride's Airports are self-funding.

**Self-Funding Airports**

Airports where GPAPA margin has reached 35%+ and which yield a contribution to the company

**Developing Airports**

<b>Airports that are Self-Funding or Developing</b>	<b>219</b>	<b>330</b>
Share of total Airports on the Jayride platform	40%	60%
<b>Passenger trips booked</b>	<b>99,600</b>	<b>138,500</b>
Median growth rate YoY in trips booked (FY18 v FY17)	115%	76%
<b>TTV</b>	<b>\$ 4,028,000</b>	<b>\$ 5,280,000</b>
<b>Revenue from commissions and fees booked</b>	<b>\$ 1,002,000</b>	<b>\$ 1,314,000</b>
Commissions and fees refunded	\$(191,000)	\$(211,000)
<b>Net Revenue excl grants and other revenue</b>	<b>\$ 811,000</b>	<b>\$ 1,103,000</b>
Cost of customer acquisition	\$(448,000)	\$(965,000)
<b>GPAPA excl grants and other revenue</b>	<b>\$ 363,000</b>	<b>\$ 138,000</b>
<b>GPAPA margin (%) excluding grants and other revenue</b>	<b>36.5%</b>	<b>10.5%</b>

*In FY18, 219+ Jayride airports had contribution above target levels – with more international expansion airports coming online every month.*

**219+ Airports**

with average 35%+ GPAPA

- ✓ Jayride targets breakeven at 4X TTV (Total Transaction Value) with 35%+ GPAPA (gross profit after paid acquisition),
- ✓ In FY18 this average profit level was achieved at 219+ airports (Self-funding Airports),
- ✓ As airports become profitable, Jayride accelerates marketing.

**2,700 Airports**

available for expansion

- ✓ Jayride at 500+ airports with more launching every month,
- ✓ In FY18, 40% of Jayride's airports were Self-Funding,
- ✓ Self-Funding airports grow at 115% YoY,
- ✓ Total market of 2,700+ airports available for launch.



# TRAVELLER RETENTION

*As Jayride serves more destinations, more travellers are retained to travel around the world. Higher LTV improves unit economics and profitability at scale.*

## Key Drivers of Retention

- ✓ Most Destinations!
- ✓ Best Discovery
- ✓ Most Choice
- ✓ Best Experience



Latest 12-months

**62K ▲**

Travellers

**260K ▲**

Passenger trips  
booked

**4.2 ▲**

Trips per  
traveller

**JAYRIDE**

# THE TRAVELLER EXPERIENCE

260,000+

Passenger trips booked in latest 12 months

37,000+

Real traveller reviews now available on Jayride\*

3,000+

Transport companies reviewed by travellers

4.4 / 5.0

Average review score in latest month

*World-leading source of reviews on transport.  
Giving the traveller the best selection and best  
service, to compare and make the right choice.*

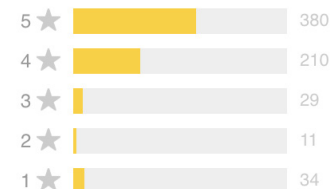
## The most reviews of the most transport companies

- ✓ Jayride is a trusted third-party source of unbiased reviews of transport companies for travellers to read and compare.
- ✓ There is no better source of reviews on transport services, with as many reviews from real travellers, as Jayride.
- ✓ In addition, Jayride's own website is rated 4.3 / 5.0 from 1,800+ reviews at [Feefo.com/reviews/Jayride](https://www.feefo.com/reviews/Jayride)

**feefo**

Customer Experience Rating

4.3 /5



Feefo benchmarks e.g.: Expedia.com 4.3/5.0; Hotels.com 4.5/5.0

12 \* Only travellers who have booked and travelled with a transport company can leave a review on Jayride.

**JAYRIDE**



# NEW LAUNCH MEDICAL ASSIST

*Demonstrating our ability to provide large scale access to ground transport booking services, at non-airport origins and destinations.*

Insurance and Medical Assist  
Passenger Trips Booked

**7,500+**

during pilot period

Approximate number of  
Americans who miss or delay  
medical care in the US because  
of transportation issues.\*

**3.6 Million**



## Fast tracked global opportunity through existing partnerships

- ✓ Two national insurance providers have completed pilot in AU/NZ
- ✓ Additional insurance providers currently in negotiation in AU/NZ
- ✓ International expansion in near-term plans, including to US
- ✓ Customer-centric
- ✓ Custom vehicles
- ✓ Extra service
- ✓ Centralised booking service

# ONGOING PILOT RIDESHARE BOOKING

*Validation of the rideshare aggregation concept. Unique, scalable and bookable rideshare aggregator.*

## Fundamentally improved rideshare experience for travellers

- ✓ Local currency
- ✓ Fixed price
- ✓ Pre-booked
- ✓ No membership
- ✓ No app, no data roaming
- ✓ Trusted reviews
- ✓ Comparison
- ✓ The only Single Global Solution

Rideshare Passenger  
Trips Booked

**1,500+**

at pilot airports since Oct 2018

**US Roll-out  
In Progress**

## Fundamentally enhances Jayride's value proposition for travellers

- ✓ Point-to-point, on-demand
- ✓ Catering to new customer segments
- ✓ Significantly improves Jayride network effects
- ✓ Significantly improves the value proposition for travellers

Launched



Launched



More in final stages of negotiation



- ✓ Rideshare prices sit between bargain shared shuttle and premium private transfer services – gives Jayride a more comprehensive value proposition for the traveller.

**JAYRIDE**

# FUTURE INITIATIVES OPTIMISATION

## SEO optimisation search results (today)

**\$18 MCO Airport Shuttle | Compare Shuttle Providers Here | jayride.com**

**Ad** booking.jayride.com/MCO/Airport-Shuttle ▼

Door to Door Express **MCO Shuttle**. Best Price Guarantee - Book Now! 100% Refund Guarantee.  
Compare Multiple Quotes. Highlights: Providing Instant Confirmation, Pre-Pay Securely Online.

**Orlando MCO Airport Shuttles and Transfers | Jayride.com**

<https://www.jayride.com/en-au/florida/orlando-airport-mco/> ▼

**ORLANDO MCO AIRPORT TRANSFERS & SHUTTLES.** > United States of America > Florida > **MCO**.  
Orlando is world-famous for one thing in particular: it's theme parks. Shared **Shuttle** Compare Prices.  
Nearby **Airports**:

## Landing pages (today)

The screenshot shows the Jayride website's landing page for Orlando Airport (MCO) shuttles. The page features a navigation bar with links like 'About Us', 'Top Destinations', and 'Manage Booking'. The main content area is titled 'Orlando Airport Shared Shuttles and Private Transfers' and includes a brief description of the service. A prominent section displays 'Prices start from: USD \$34.00' for a 'GO Mears Transportation Group' shuttle, with details like '40min', '1-11', '2pp', and 'Shared'. A 'SELECT DATES' button is visible. On the right, there is a map of the Orlando International Airport area with markers for car rental companies and the airport itself.

*Objective to be a global travel brand, serving travellers around the world within their country, currency, language, and payment methods.*

## Localising our service



- ✓ Currency (e.g. RMB, HKD, JPY)
- ✓ Payment preference (e.g. Alipay)
- ✓ Language (e.g. Mandarin)
- ✓ Support (e.g. Mandarin)

# FURTHER EXPANSION M&A OPPORTUNITIES

*Potential to accelerate growth with acquisitions of smaller transport brands or transport technology platforms*



## Acquisitions to accelerate growth in New Travellers










- ✓ Opportunity to acquire adjacent businesses in attractive destinations,
- ✓ When integrated, the opportunity is to monetise traffic with booking revenue,
- ✓ Potential acquisitions should have low CAC and high revenue potential,
- ✓ Acquisitions will accelerate growth towards larger scale and breakeven,
- ✓ Acquisitions will be EPS accretive in year one.



# APPENDIX

# LATEST NEW COUNTRY LAUNCHES

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Date	Major Milestone	Jayride market access in passenger trips (% to target of 7.7 Bn trips)	
Dec 18	Launch of Luxembourg	4.2 Billion (54.0%)	
	Launch of Sri Lanka	4.2 Billion (54.0%)	
	Launch of Poland	4.1 Billion (53.9%)	
	Launch of Switzerland	4.1 Billion (53.4%)	
	Launch of The Philippines	4.1 Billion (52.8%)	
	Launch of United Arab Emirates	4.0 Billion (52.0%)	
	Launch of Belgium	3.9 Billion (50.5%)	
	Launch of Portugal	3.9 Billion (50.1%)	
	Launch of Taiwan	3.8 Billion (49.5%)	
	Launch of Malaysia	3.8 Billion (48.8%)	
	Launch of Germany	3.7 Billion (47.7%)	

Previous Months	Major Milestone	Jayride market access in passenger trips (% to target of 7.7 Bn trips)
Nov-18	Launch of Singapore, Indonesia, Thailand, Hong Kong, Vietnam	3.5 Billion (44.8%)
Oct-18	Launch of Spain, Netherlands, Austria, Cyprus	3.0 Billion (38.6%)
Sep-18	Launch of France, Greece, Hungary, Malta	2.6 Billion (34.0%)
Aug-18	Launch of Italy	2.4 Billion (31.0%)
Jul-18	Launch of Canada	2.2 Billion (28.9%)
Jun-18	Pilots commence in 19x countries	
May-18	Launch of new transport technology platform	2.1 Billion (27.2%)

# FY19 PROGRESS TO OBJECTIVES

*Jayride is growing in new and existing destinations. Key pilots have been brought forward with successful outcomes.*

## New Market Capture

### Latest update from YTD FY19 (November 2018):

- ✓ 26 New Countries launched across North America, Europe, Asia, and the Middle East
- ✓ Further pilots commenced,
- ✓ Currently launching 5-11+ countries per month (run rate),
- ✓ Expected that this run rate will be maintained.

### FY19 growth initiatives:

Launch further new international destinations.

▶ Enables long-term revenue growth.



Launch further supporting technologies e.g. currency, language, transportation modes.

▶ Amplify success in new and existing destinations.



Launch further new traveller acquisition channels and trade channels for B2C and B2B.

▶ Grow profit and market share in existing destinations.



## New Market Share

### Latest update from YTD FY19 (November 2018):

- ✓ New transport service pilot underway – Rideshare,
- ✓ New business vertical launched – Medical Assist,
- ✓ Success with SEO in core destinations,
- ✓ Retention is increasing as new destinations are launched.

# FY18 INCOME STATEMENT

## Income Statement Summary

	30-Jun-18 AU\$(000's)	30-Jun-17 AU\$(000's)	Movement %	
<b>TTV</b>	<b>9,307</b>	<b>4,744</b>	<b>+96%</b>	▲
<b>Revenue from commissions and fees booked</b>	<b>2,316</b>	<b>1,107</b>	<b>+109%</b>	▲
Commissions and fees refunded	-402	-184	-118%	▼
Other income	538	241	+123%	▲
<b>Net Revenue</b>	<b>2,451</b>	<b>1,164</b>	<b>+111%</b>	▲
Cost of customer acquisition	-1,413	-845		
<b>Gross profit after paid acquisition (GPAPA)</b>	<b>1,038</b>	<b>319</b>	<b>+225%</b>	▲
Operational costs	-1,933	-1,096		
<b>Gross profit after all operational costs (GPAAOC)</b>	<b>-895</b>	<b>-777</b>	<b>-15%</b>	▼
Corporate costs (including IPO costs)	-432	0		
<b>Gross profit after operational and corporate costs</b>	<b>-1,327</b>	<b>-777</b>	<b>-71%</b>	▼
Growth costs (excluding capitalised development costs)	-2,734	-1,249		
Growth costs paid as shares (including IPO costs)	-1,162	-181		
<b>Operating EBITDA</b>	<b>-5,223</b>	<b>-2,207</b>	<b>-137%</b>	▼
Commissions and fees booked to TTV margin	25%	23%	+7%	▲
GPAPA margin	45%	29%	+56%	▲
GPAAOC margin	-39%	-70%	+45%	▲
Operating EBITDA margin	-226%	-199%	-13%	▼

+109% ▲

Commissions &  
fees booked

+96% ▲

TTV

+111% ▲

Net Revenue

+225% ▲

GPAPA



# FY18 BALANCE SHEET

## Growth generates cash

- ✓ Payment received from travellers in advance of travel.
- ✓ Jayride holds payment until after travel, then pays transport company.
- ✓ Growth generates positive working capital for the company.

## Cash position

- ✓ Cash position increased +364%.
- ✓ \$854,000 Research and Development tax incentive receivable.

## Non-current assets

- ✓ \$554,000 of additional growth investment recognised as an intangible asset on the balance sheet after amortisation and R&D tax incentive adjustments.

## Net asset position

- ✓ Net asset position increased by +771%

**+364% ▲**

Cash position

**+771% ▲**

Net asset  
position

## Balance Sheet Summary

	30-Jun-18 AU\$(000's)	30-Jun-17 AU\$(000's)	Movement %
Cash and cash equivalents	3,560	767	+364% ▲
R&D Tax Incentive	854	356	+140% ▲
Trade and other receivables	735	280	+163% ▲
<b>Total current assets</b>	<b>5,149</b>	<b>1,403</b>	<b>+267% ▲</b>
Non current assets	2,737	2,183	+25% ▲
<b>Total assets</b>	<b>7,886</b>	<b>3,587</b>	<b>+120% ▲</b>
Trade payables	1,092	759	+44% ▲
Future transport supplier payments	499	359	+39% ▲
Borrowings	-	425	-100% ▼
Other current liabilities	140	88	+59% ▲
<b>Total current liabilities</b>	<b>1,731</b>	<b>1,631</b>	<b>+6% ▲</b>
Non-current liabilities	45	1,253	-96% ▼
<b>Total liabilities</b>	<b>1,776</b>	<b>2,884</b>	<b>-38% ▼</b>
<b>Net asset position</b>	<b>6,110</b>	<b>702</b>	<b>+771% ▲</b>

# FY18 CASH POSITION

## Cash flow summary

	30-Jun-18 AU\$(000's)	30-Jun-17 AU\$(000's)	Movement %	
<u>Operating cash flows</u>				
Net receipts from customers	1,991	1,083	+84%	▲
Customer acquisition costs	-1,413	-845	+67%	▲
Operating and corporate costs	-2,318	-912	+154%	▲
<b>Total operating cash flows</b>	<b>-1,740</b>	<b>-674</b>	<b>+158%</b>	<b>▲</b>
<u>Investing cash flows</u>				
Growth costs (including capitalised development costs)	-4,279	-1,348	+218%	▲
R&D Tax Incentive & EMDG	485	266	+82%	▲
<b>Total investing cash flows</b>	<b>-3,794</b>	<b>-1,082</b>	<b>+251%</b>	<b>▲</b>
<u>Financing cash flows</u>				
Net cash from financing	8,350	1,828	+357%	▲
<b>Total financing cash flows</b>	<b>8350</b>	<b>1828</b>	<b>+357%</b>	<b>▲</b>
<u>Cash movement</u>				
Cash inflow/outflow	2,816	72	+3811%	▲
FX Movements	-23	3	+867%	▼
<b>Total cash inflow/outflow</b>	<b>2,793</b>	<b>75</b>	<b>+4678%</b>	<b>▲</b>
Cash position	3,560	767	+364%	▲
R&D Tax Incentive Receivable	854	356	+140%	▲
<b>Cash Position + R&amp;D Tax incentive</b>	<b>4,414</b>	<b>1,123</b>	<b>+293%</b>	<b>▲</b>

## FY18 deployment of funds into growth

- ✓ Management strategy to deploy Pre-IPO and IPO funds into growth,
- ✓ 14 headcount of technology product and engineering team members,
- ✓ Significant new transport and service platforms launched in FY18,
- ✓ Operating and investing cash burn decreased every quarter.

## FY19 forward outlook

- ✓ \$854k R&D Tax Incentive received in Q1 FY19,
- ✓ Management strategy to continue to deploy current resources into growth,
- ✓ Resources available for growth are up to \$4.4m +/- FY19 operating cash flows,

## FY20 forward outlook

- ✓ Expected receipt of additional R&D tax incentive for FY19 and beyond,
- ✓ \$9m of Options from Pre-IPO available for exercise at \$0.55.

### Operating and investing cashflows

Q1 FY18	-1,657
Q2 FY18	-1,556
Q3 FY18	-1,409
Q4 FY18	-912

Cash burn <\$1m  
quarter-on-quarter

### Operating and investing cashflows

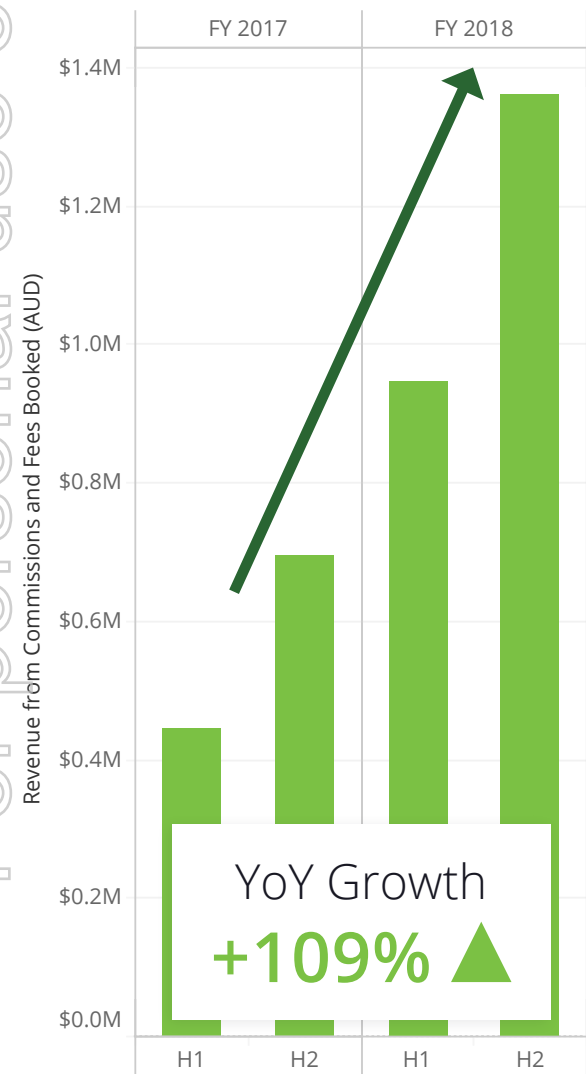
Q1 FY19	
Operating cashflow	-974
Cash in bank	2,530
See Appendix 4C	

Latest update at  
end of Q1 FY19

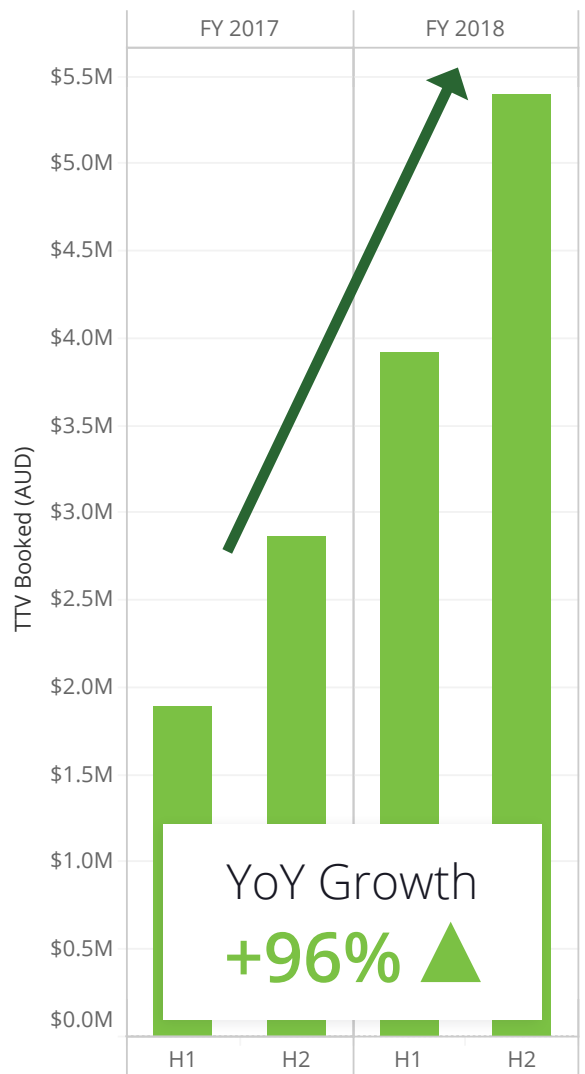
# FY18 GROWTH IN KEY METRICS

Strong track record of growth across all key metrics. Increasing return on every passenger trip booked.

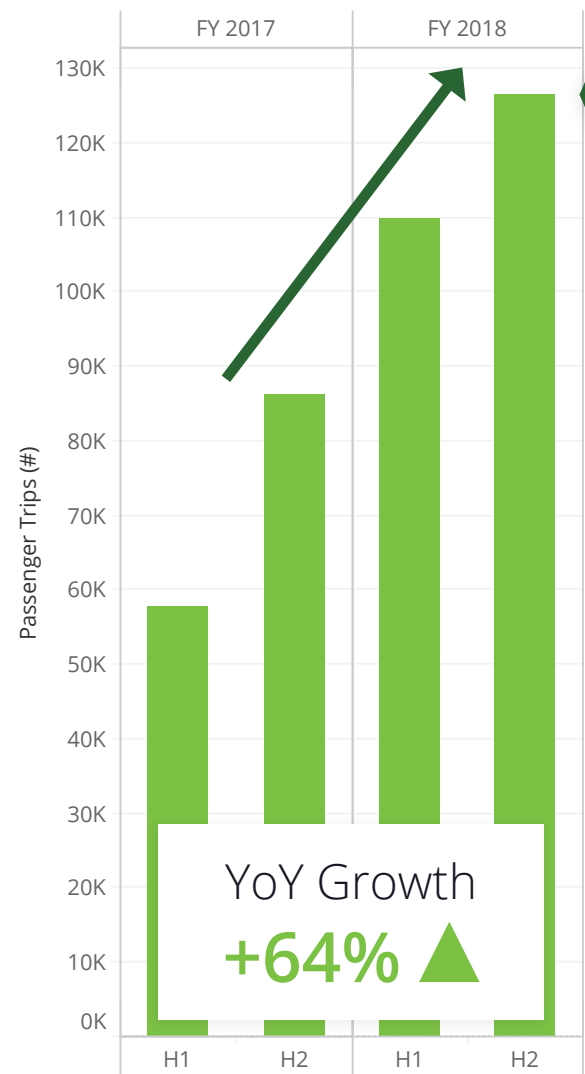
Commissions and Fees Booked



TTV Booked



Passenger Trips Booked



Continued year-over-year (YoY) growth

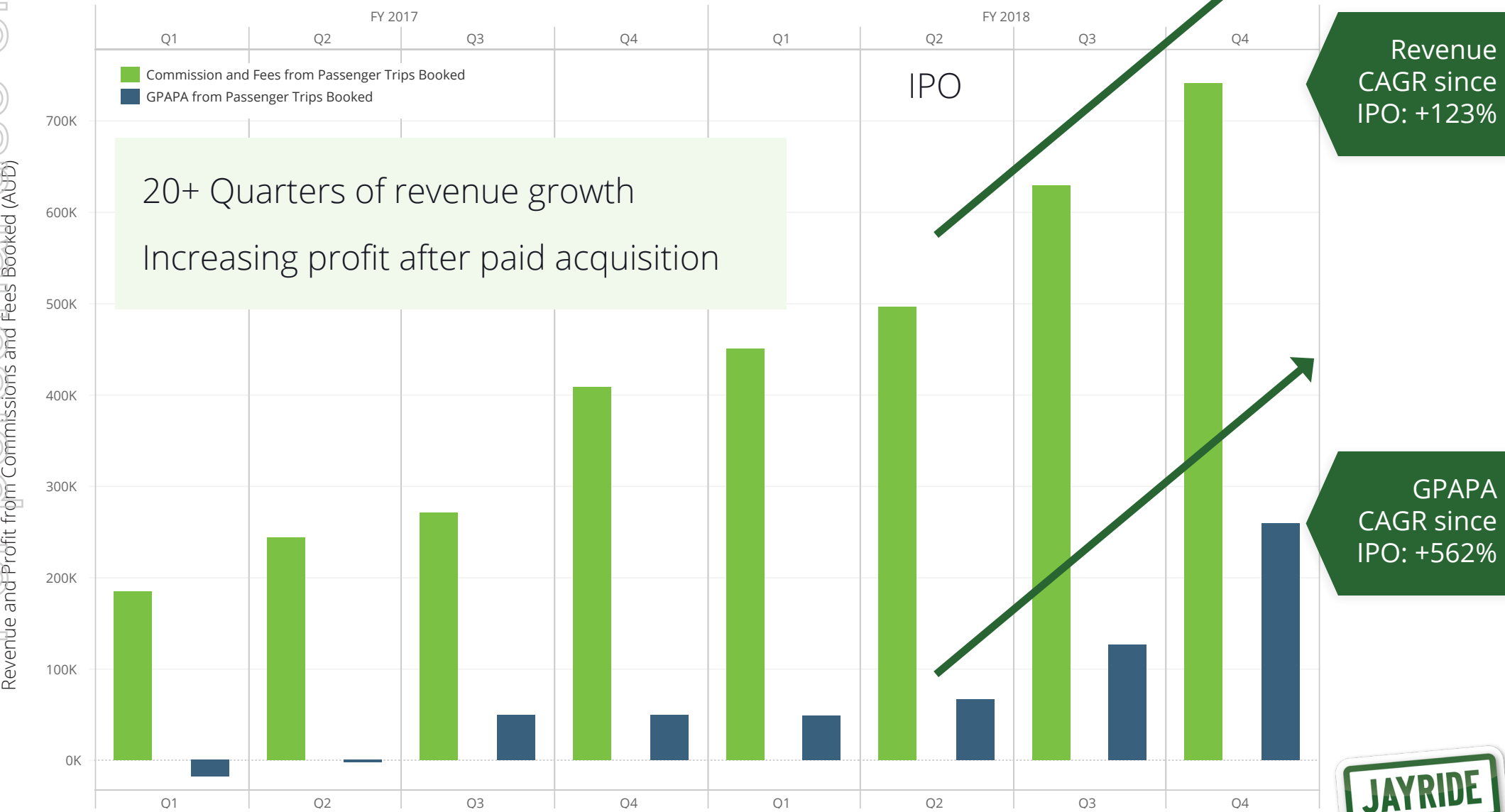


# FY18 TRIPS

## REVENUE AND PROFIT

Commissions and Fees from passenger trips continue to grow revenue and Gross Profit after Paid Acquisition (GPAPA)

Revenue and Profit from Commissions and Fees Booked

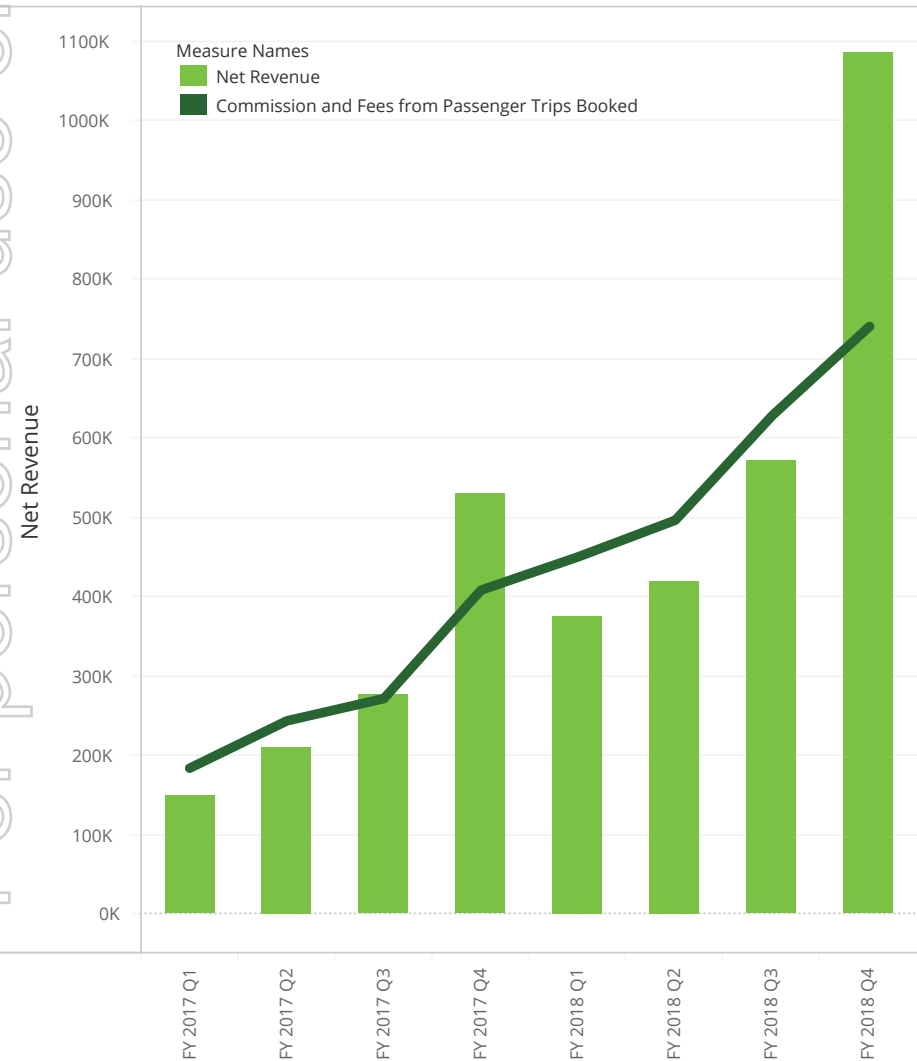




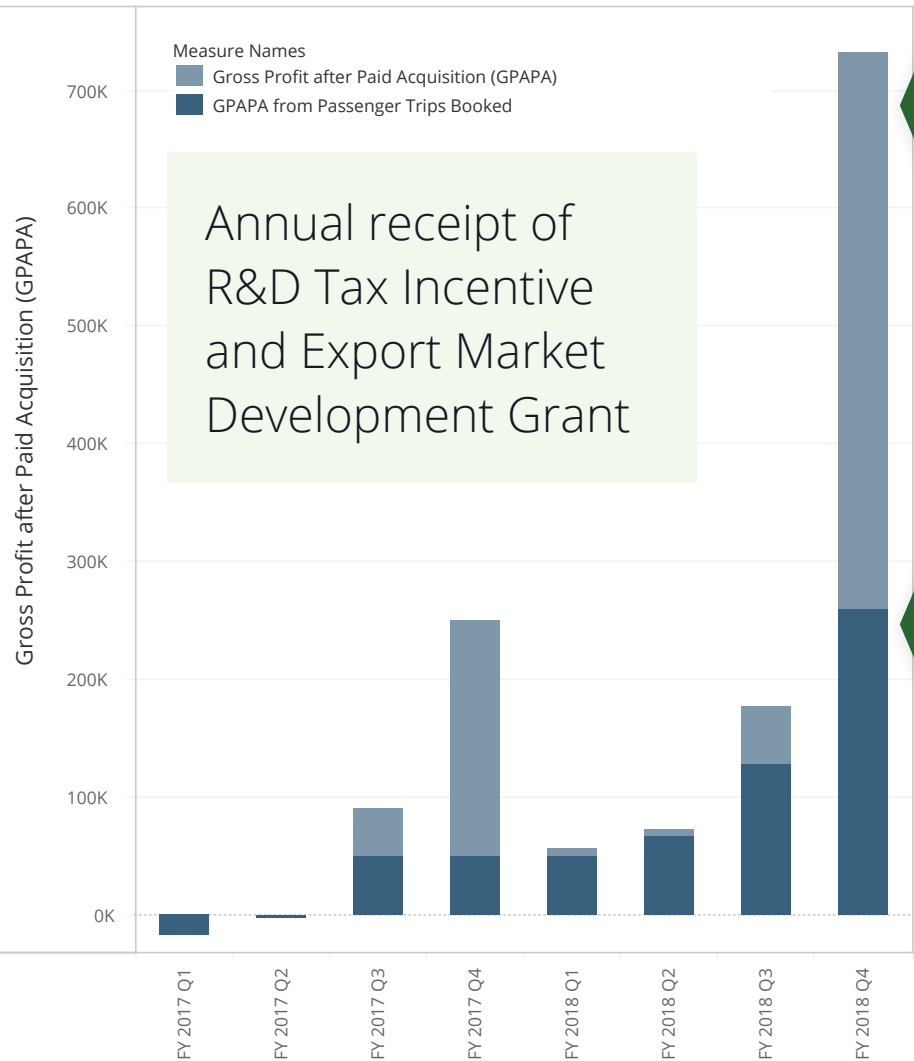
# FY18 TOTAL GROUP REVENUE AND PROFIT

New record Net Revenue and Gross Profit after Paid Acquisition (GPAPA) in FY18, with breakout performance in Q4.

Revenue



Profit



Increase from R&D tax incentive and EMDG grant

R&D tax incentive receipt in Q1 FY19

Increase from passenger trips booked

JAYRIDE

# WEBSITES FOR TRAVELLERS

Mobile-first responsive web app.

*B2C model: Jayride sells passenger transport direct to travellers at jayride.com*



Travellers compare and book

www.jayride.com



# ENABLING TRAVEL BRANDS

*B2B model: Jayride sells transfers through the world's largest travel brands.*

FY 2017

Newly added in FY 2018

Technology platforms

amadeus

Online Travel Agencies & Travel Search Engines

Expedia®

skyscanner

Rome2Rio

mozo

TRIPGO

Wholesalers & Brands

HolidayTaxis.com®  
the smarter way to arrive

Cabforce

Rideways

Suntransfers.com

TT  
Airports Taxi Transfers

p  
pickup scanner

CITYAIRPORTTAXIS

Travel Management Companies

FLIGHT CENTRE  
The Airfare Experts

CORPORATE TRAVELLER®

FCM  
TRAVEL SOLUTIONS™

QBT  
Business travel made simple

orbit  
WORLD TRAVEL

gilpintravel

MTR  
mobile travel agents™

Travel Managers  
As individual as you are

1000 MILE  
TRAVEL GROUP

TRAVEL PARTNERS  
EXCELLENCE IN TRAVEL

TRAVEL ASSOCIATES  
Our experience counts.

travel...  
managers  
Where your travel experience begins

NZ TRAVEL BROKERS  
Travel Intelligence

Williment

JAYRIDE

# ABOUT JAYRIDE

Jayride.com provides seamless transport experiences for travellers by allowing them to compare and book transport around the world. With Jayride.com, travellers can compare and book with 3,000+ transport companies, servicing destinations including over 500+ airports across North America, Europe, Middle East, Asia and the Pacific.

The Jayride.com platform aggregates airport transfer companies and distributes them to travellers at Jayride.com; and via partnerships with other travel technology platforms, travel agencies and wholesalers. These partners implement Jayride.com APIs to sell airport transfers and add new incremental ancillary revenue to their travel businesses.

Founded in 2012, Jayride.com is headquartered in Sydney, Australia.

For more information, please visit [www.jayride.com](http://www.jayride.com).

## Disclaimer

This announcement contains forward-looking statements that involve risks and uncertainties. Indications of, and guidelines or outlook on, future earnings, distributions or financial position or performance and targets, estimates and assumptions in respect of production, prices, operating costs, results, capital expenditures, reserves and resources are also forward-looking statements. These statements are based on an assessment of present economic and operating conditions, and on a number of assumptions and estimates regarding future events and actions that, while considered reasonable as at the date of this announcement and are expected to take place, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Company, the directors and management. We cannot and do not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this announcement will actually occur and readers are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements are subject to various risk factors that could cause actual events or results to differ materially from the events or results estimated, expressed or anticipated in these statements.



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