Jayride Agent Partnerships 2023



# A Global Turn-Key Solution for Airport Transfers



#### **Global Supply**

Free access to our network of 3,700 airport transfer companies.



#### **Lots of Options**

Offer your clients a wide choice of airport transfer providers.



#### Meet and Greet

Your client is met in the arrivals hall for a seamless pre-paid ride.



#### Fast Access

Immediate sign up. Book transfers straight away.



#### Commissionable Rates

Earn commissions and delight your clients at the same time!



#### 24/7 customer service

Contact us with global Jayride phone numbers and email.

## Partnering with Jayride



#### **Professional & Trustworthy**

- Launched in 2012 and ASX listed since 2018
- Global ground transportation marketplace
- Displayed to 80 million passengers annually
- Covering 95% of world airport trips
- In partnership with the world's leading travel brands



#### **Exceptional Coverage**

- 3,700 local transfer companies globally
- 1,600 airports across 110+ countries
- Widest selection of transport companies
- Unparalleled coverage in main cities and across remote and regional locations
- Competitive rates



#### **Travel Technology**

- Flexible integration options, including API connectivity
- Scalable solutions
- Trusted by world's largest travel brands
- Technology built in-house
- Agent Portal
- Concierge Service for bespoke travel
- Affiliate network



## Every Service Class, Every Type Of Vehicle, All In One Portal

**Economy** 









**Business** 











Luxury



Sedans



SUVs



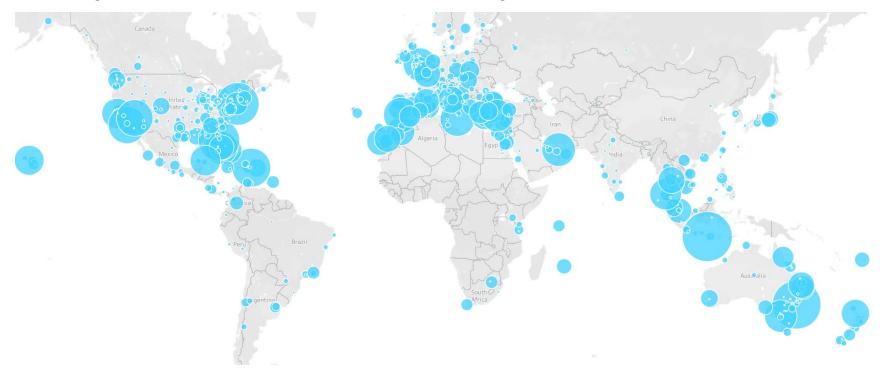
Vans



Limos

**Buses** 

## Every Global Destination, Every Transport Company





countries worldwide



airports worldwide



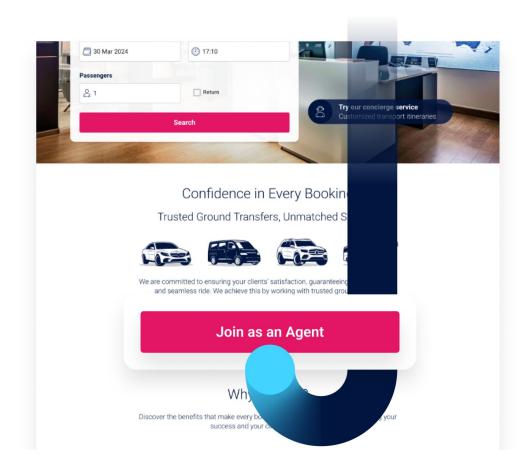
transport companies worldwide

# What's New For Agents?



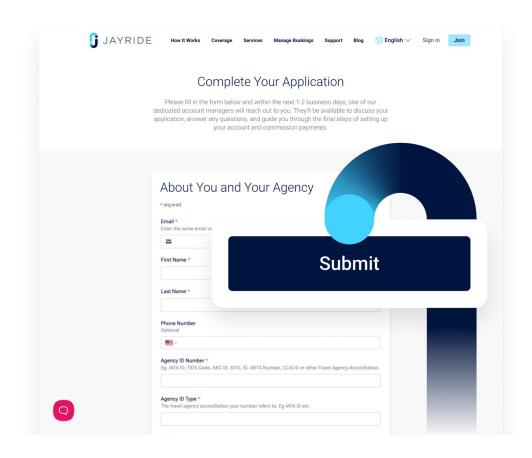
#### Agent Sign Up Process

- Quick and easy self-signup
- Agents are directed to <u>https://www.jayride.com/tr</u> <u>avel-agents/</u> to create an account using the **Join as an Agent** button
- Sign up requires an email address, and for the agent creating the account to have access to the email inbox for a quick verification



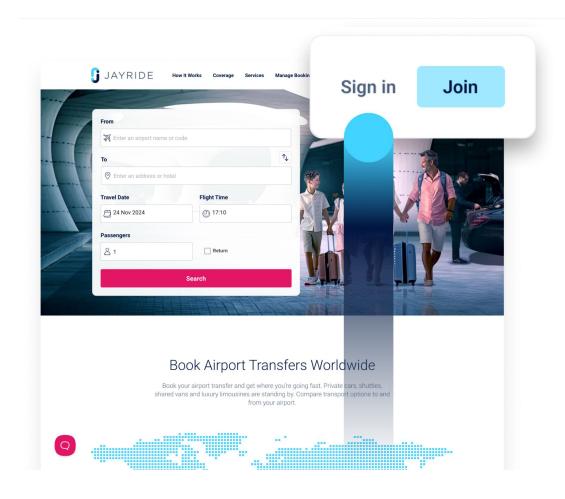
#### To Earn Commission, Complete Form

- Once you have logged in for the first time fill in the form shown and within the next
   1-2 business days, an account manager will reach out to you.
- They will guide you through setting up your commission payments.
- You will receive a welcome email once your account is ready to use.
- You can skip the form if you have already completed it.



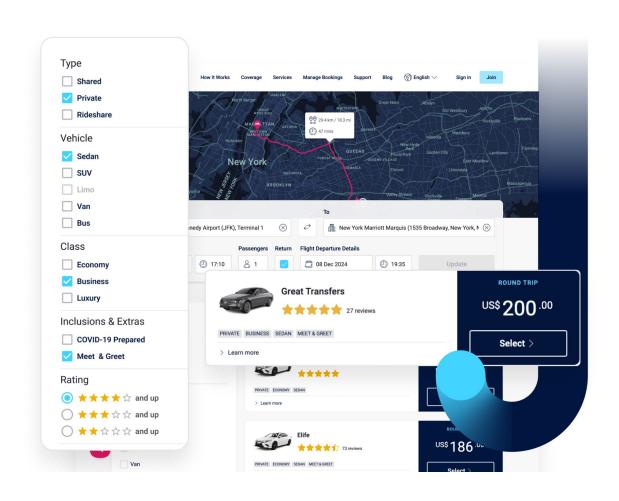
## Ready to Sign in

 Once account setup is complete, agents can go to Jayride.com and sign in



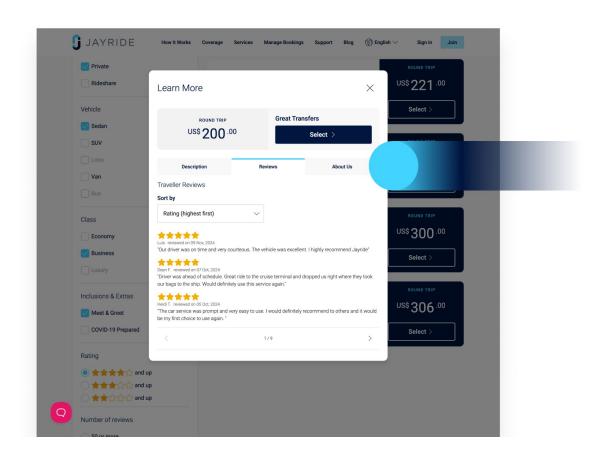
#### Search Engine

- User-friendly search engine
- Easy to find quotes with more filters and sorting functions
  - Type (Shared, Private and Rideshare)
  - Vehicle (Sedan, SUV, Limo, Van and Bus)
  - Class (Economy, Business and Luxury)
  - Filter by inclusions such as 'Meet & Greet'
  - Star Ratings & Reviews
  - Price Range



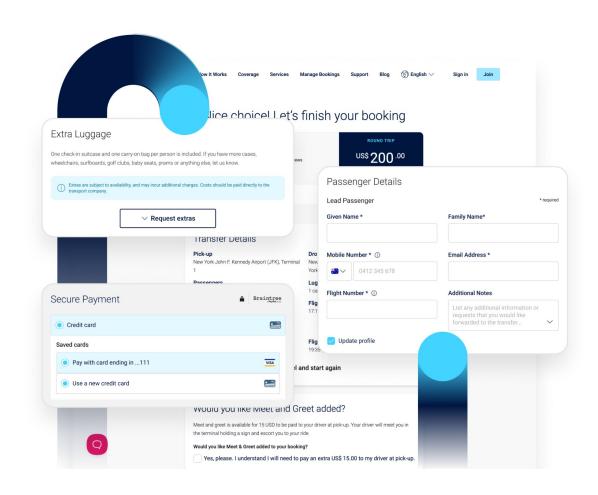
## Supplier Profiles

- You can now select a transport company's profile and review them on one page
  - Description Details of their service and what they offer including vehicle images
  - Star Rating & Reviews -Sort by reviews and read in more detail
  - About Us About the transport company



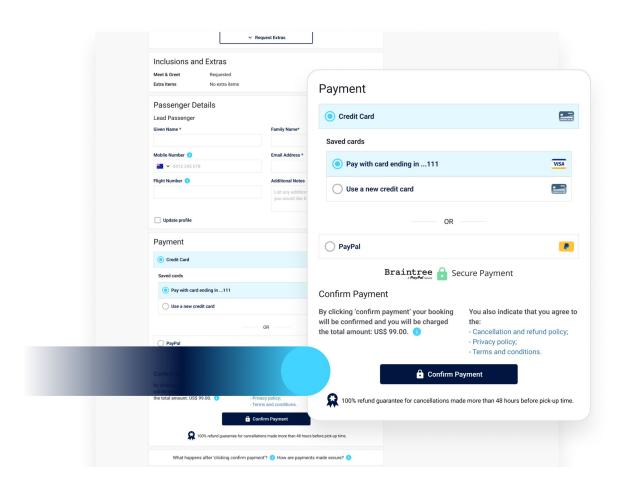
## Extras & Booking Page

- Add extras to your booking
  - Meet & Greet
  - Extra luggage such as check-in and oversized
  - Child seats
- Passenger details
  - Mobile
  - Email Address



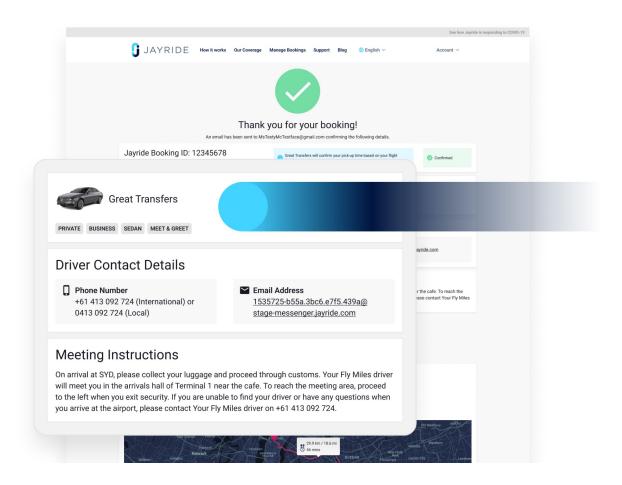
#### Payment Options

- Easy and secure payments via Braintree
- Payment options include
  - Virtual credit card
  - Client credit card
  - Business or store credit card
- Billing options available
  - Commissions payable after travel



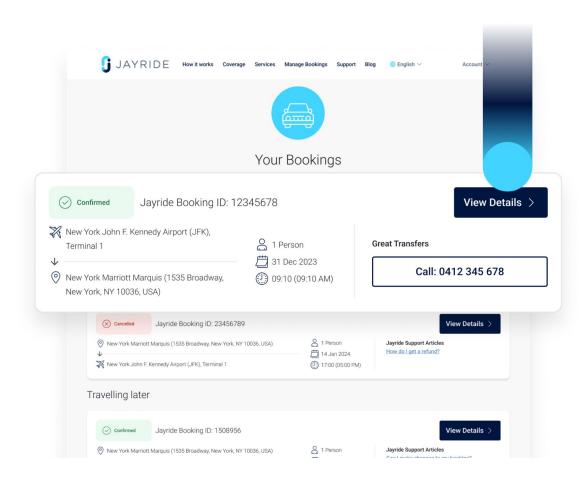
#### **Customer Vouchers**

- Easy to read
  - Supplier name
  - Service type and requests
  - Driver contact details
  - Meeting instructions
- Simply view and print



## View My Bookings

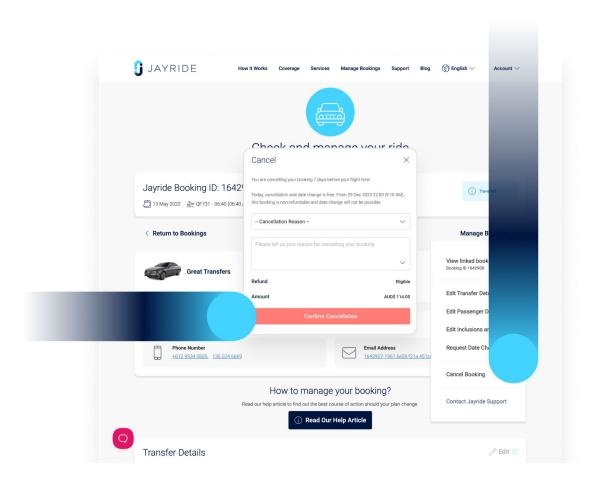
- All bookings listed on one page in categories
  - Travelling soon
  - Travelling later
  - Past bookings
- One step to view all the details for a booking





## Manage My Bookings

- Manage the bookings
  - Edit booking
  - Cancel booking
  - Contact Jayride support
  - Start a new booking
  - Add a booking
  - Re-book transfers
- Simply view, print and download vouchers



## Concierge Service

 Agents can now book all non-airport transfers

 VIP service that curates your customer's itinerary

 Point to point transfers anywhere in the world



 All transfer options available across the globe: city to city, remote, regional locations

 Medical assist - all non-emergency patient transfers

- Cruise terminals
- Large groups, events and conferences
- Vehicle and driver hire: hourly, day rates

# What makes Jayride special

- A global transfer solution
- All economy, business and luxury rides
- All the world's top ride service brands
- More options than any other alternative
- All transport companies vetted with star ratings and reviews
- 24/7 customer service for agents and their travellers
- A simple to use portal for agents
- One single contract
- Commissionable rates on every booking
- Concierge service for bespoke needs
- Dedicated account managers
- Customer-centric offering
- Free cancellations
- 100% refund for cancellations made 24 hours before travel



## Our B2B Partnerships



**(S)** 

## Post Pandemic Travel

In a post-Covid era, research\* shows that travellers' priorities are focused on:

01 Safety & Reliability

Ease & Flexibility

New Travel Experiences

Booking securely online direct and via OTA's, OBT's, TMC's & Travel Agents

Seamless door to door experience with curated travel itineraries

To disconnect and fulfil bucket list travel plans and trend towards 'bleisure'

03



<sup>\*</sup> Booking.com research on Travel Predictions 2023

## Partnership Options





#### **API Connectivity**

- Full API connectivity, quoting and booking API
- Integration and technical support
- Negotiated % commission on all travelled bookings
- Dynamic & competitive pricing
- Single contract



#### **Affiliate Programme**

- Customised affiliate programme
- Tracking links, URLs, promotional offers, landing pages
- % commissions to affiliate and/or discount to end user
- Product updates, monthly reporting & market insights



#### **New Agent Portal**

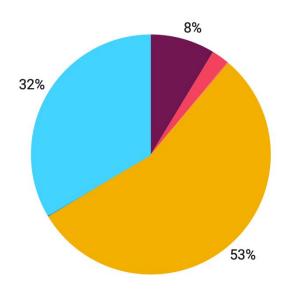
- Individual or group logins and billing options
- % commissions to Agents and/or tiered volume based overrides to HQ
- Product updates, monthly reporting & market insights
- Concierge Service for non - airport transfers



## Global Supplier Coverage

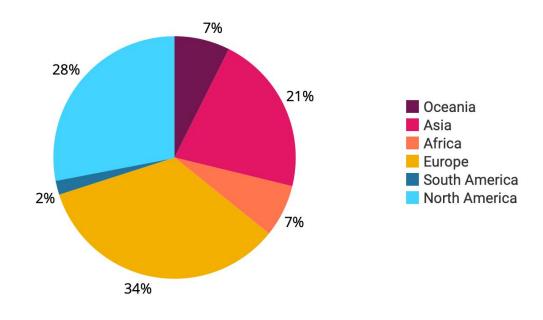
Jayride offers the greatest breadth and depth of coverage globally

Jayride traveller source markets



Jayride travellers are from Europe, US, and Australasia...

Jayride traveller destination markets



... and travel to global destinations

#### **Customer Testimonials**

"We have just signed up to Jayride and have found the Portal incredibly easy to use and the after sales service fantastic - very impressed!"

Kate Harris, Owner Operator -House of Travel

"Jayride make booking luxury and standard transfers a breeze! My customers' transfers always turn up and if there are ever any dramas, Jayride fix them very quickly!"

Go Trvl Owner Jay Dean Travel Partners "FC Corporate has worked with Jayride for over seven years as our preferred supplier. We value our partnership and their continued commitment and support of our corporate travel network."

Rachael Thomas Global PM Flight Centre Travel Group

"We have been loving jayride recently, the easiest, most seamless way to shop transfer pricing in one platform. Vouchers look great for passengers and instructions are simple and easy to follow."

Danielle Curtis, Global Travel Network AU "My first experience using Jayride was excellent.easy to use & confirmations followed immediately. The Jayride team have been really amazing to deal with and I'll definitely be using Jayride and booking heaps."

Nicky Henden, NZ Travel Brokers

"Jayride is an amazing platform to book all types of bespoke transfers for our passengers all round the world. They are reliable, easy to use and I would highly recommend Jayride for all your transfer needs. Thank you Jayride for making it easy!"

Michelle Tavli - MTA Specialist in the Art of Travel



To find out more about Jayride and our product just watch our video! >>



## Contact & Enquiries

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